



Chongqing, Mainland China

Sales Manager

responsibility

- Responsible for sales, Soil Remediation projects acquiring, building/maintenance of the relationship with clients and scholars; conduct management, performance review and training for department staff;
- Assist chief sales manager to draft regional sales strategies and plans, such as Yunnan\Guizhou\Sichuan\ Chongqing, improve the market share, promote company reputation, and brand image;
- Responsible for sales task/goal planning, implementation and supervision of execution;
- Responsible for overall control of projects in implementation, urging and coordinating resource, ensuring the successful implementation.

requirement

- Bachelor's degree or above in marketing and sales, business administration or environmental related field;
- 8+ years of sales related or environmental tech/engineering working experience and 3+ years of team management experience, possessing strong team management ability and excellent coordination/communication capacity;
- Familiarity with nation/state policies, remediation and environmental protection related regulations, and standards, having lots of successful experience of remediation related projects marketing and possessing strong resource with regional government and enterprises;
- Strong business sensitivity and negotiation ability, competent in identifying and grasp opportunities from uncertain conditions, and having excellent marketing and quick learning abilities.

contact

Interested party may send us your resume to chris-xd.chen@suez.com .