



Hong Kong office / Beijing office, Mainland China

Indirect Category Manager

responsibility

- Responsible for category strategy roll-out and implement action plans at hub level;
- Develop and maintain category expertise, supply markets, competitors and market innovations and contribute to business intelligence (supplier watch, benchmark, business model, etc.);
- Contribute to global category strategy (using appropriate levers: contractual negotiation, contract implementation and compliance, standardization, demand management, TCO, TVO, etc.);
- Negotiate, execute and monitor hub or local application agreements (KPIs, continuous improvement, customer/supplier balance, etc.);
- Manage or support contractual or business litigation process (escalation process with buyers);
- Support operational/country buyers in supplier or contract negotiations;
- Assess supplier performance in coordination with core team;
- Execute SRM process in coordination with operational/country buyers;
- Contribute to global SRM (Business review, reporting, KPI, etc.) for key suppliers;
- Identify and mitigate category risks (business, supply, quality, supplier, etc.);
- Track & report in WESAVE category performance for the hub (KPIs, reporting, etc.) to management/business/Global Category Manager;
- Share regular category updates (levers, communication kit, supplier vision, etc.) with buyers or business communities.

requirement

- Degree holder in Supply Chain / Business Administration or related discipline;
- 5 - 10 years of relevant experience in MNC environment of which with solid experience in project, legal and contract management;
- Excellent communications and interpersonal skills;
- Strong analytical and negotiation skills;



- Fluent in Chinese & English;
- To be stationed in Hong Kong or Beijing.

contact

Interested party may send us your resume to shd-sihk-recruitment@suez.com .