



Shanghai office, Mainland China

Sales Manager

responsibility

- Responsible for sales, Soil Remediation Projects acquiring, maintenance of the relationship with clients and scholars in the specified region (Shanghai) ;
- Jointly draft plan of the region, improve steadily the market share, and take responsibility for the reputation and brand image in the region;
- Conduct object management, responsible for task goal implementation and execution;
- Ensure the accomplishment of sales;
- Take charge of overall control of projects in implementation, urging and coordinating resource, proactive solving problems and ensuring the successful implementation;
- Manage the project income collection.

requirement

- Bachelor's degree or above in marketing and sales, business administration or environmental, energy related field;
- 6+ years of sales related working experience, possessing strong team management ability and excellent coordination/communication capacity;
- Familiarity with nation/state policies, remediation and environmental protection related regulations, and standards, having successful experience of marketing environment or energy related projects and possessing strong resource with local government and enterprises;
- Strong business sensitivity and negotiation ability, competent in identifying and grasp opportunities from uncertain conditions, and having excellent marketing and quick learning abilities.

contact

Interested party may send us your resume to chris-xd.chen@suez.com .